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## ISS continues to increase its global reach

Perth WA – ISS Group Limited (ASX:ISS) is pleased to announce the award of several key projects in India, Middle East, Indonesia, Europe and Africa.

**SANTOS** (Leading Australian gas producer): has expanded its deployment of the ISS product suite to its Fairview asset in Queensland, reaffirming the long term (8 year) partnership between Santos and ISS.

**Hess Corporation** (US based independent energy company): ISS continues to develop its excellent relationship with Hess Corporation with the successful deployment of ISS's production loss accounting (A Plus), well test interface (WTI) and shift log modules to the Hess Pangkah asset in Indonesia. ISS has also commenced work on production loss accounting projects for an additional two assets (Thailand and Denmark). In addition to projects being implemented by ISS, our US partners, Industrial Evolution has just commenced their implementation of the ISS production reporting solution for the Hess North Dakota asset.

**MAERSK OIL** (Danish based energy company): ISS has also extended its partnership with Maersk Oil, via the award of the KPI Dashboards and Production Loss Accounting projects in Qatar and the Well Testing and visualisation projects for the Danish asset. These projects follow ISS's completion of the Production Reporting and visualisation solution for the Qatar asset.

**CAIRN ENERGY INDIA PTY LIMITED** (a fully owned subsidiary of Cairn India Limited - an India based energy company), have also awarded an expansion project to ISS to increase the initial "proof of concept" ISS Production reporting and visualization solution by the inclusion of three large onshore fields of the Rajasthan asset. This has resulted in additional sales of Licenses and Services for ISS Group.

Maersk Oil (Qatar and Denmark) and Cairn Energy India have recently purchased "Avocet Surveillance" powered by **BabelFish** product from our global reselling Upstream Oil and Gas partner, Schlumberger.

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**eThekwini Electricity:** In addition to the continued support from our existing clients, ISS products have been deployed at eThekwini Electricity, South Africa via our partners – ISS Group Africa. Mr Phil Watkins, CIO of eThekwini Electricity, was quoted as saying, “ISS Group Africa has recently concluded a software contract with eThekwini Electricity and BabelFish is positioned to play a key role in their Asset Management Program to ensure that our infrastructure assets are planned, designed, constructed, acquired, maintained, operated, rehabilitated and disposed of, for present and future communities, in a manner that provides a defined level of service, and protects the public health of the community,”

The eTheKwini Electricity initiative and other projects being implemented at HESS in North America by Industrial Evolution and Schlumberger globally, show the value in the ISS partner model approach. This approach is now starting to pay dividends via the sale of ISS products, and the distribution of our software to new markets and regions.

The combined value of the above mentioned projects is greater than 2 million AUD .

“We are very pleased with the continued support from our existing clients by way of new projects and continuous enhancements to existing deployments. We have been working with some of our major customers for over 12 years now and it demonstrates the longevity and performance of our product suite and the company’s delivery capabilities. It is also very exciting to begin work with new clients such as eTheKwini in Africa,” said Richard Pang, Chief Executive Officer of ISS Group Limited.

“The increased interest in our operational modules such as A Plus, Shift Log and Well Test, has resulted from our clients experiencing the rich functionality available within the BabelFish suite of products. The utilization of the BabelFish suite of products in other domains such as power distribution, nuclear power, food processing and semi conductor materials production demonstrates the flexibility of the solution to solve business need in many different verticals”.

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#### About ISS Group Limited:

ISS Group delivers software solutions to the global energy, minerals and manufacturing industries. ISS Group was established in 1995 and listed on the ASX in 2004. The Company has offices in Australia, US, Europe and Asia and has a blue chip client base including BHP Billiton, Woodside, Santos, Rio Tinto, Shell, BG Group, BP, Hess Corporation, Maersk Oil, Petronas & Mars SnackFood.

The company's flagship product BabelFish™ is a powerful interface through which companies can aggregate their many disparate real-time systems to provide a single holistic view of their complex processes and operations.

Please visit the ISS Group website [www.issgroup.com.au](http://www.issgroup.com.au) for further information.

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